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Senior Director Business Development
Trieste, May 15th 2018

We are Flex

\$24B
revenue

100
sites in over 30
countries

200,000
employees

2,500
design
engineers

52M
sq. ft. of
manufacturing &
services space

flex

Our Portfolio Gives us an Amazing View Into this New Era ...

Revenue



... Giving Us Unparalleled Insight

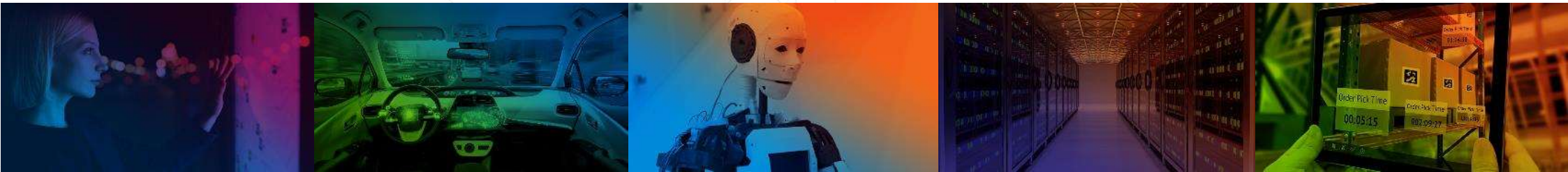
of customers



Innovation from Sketch-to-scale



The Future Requires Cross-Industry Capabilities ...



Smart
Cities

Autonomous/
Connected Cars

Artificial
Intelligence (AI)

Cloud
Data Center

Intelligent Asset
Tracking



Digital
Health

Connected
Living

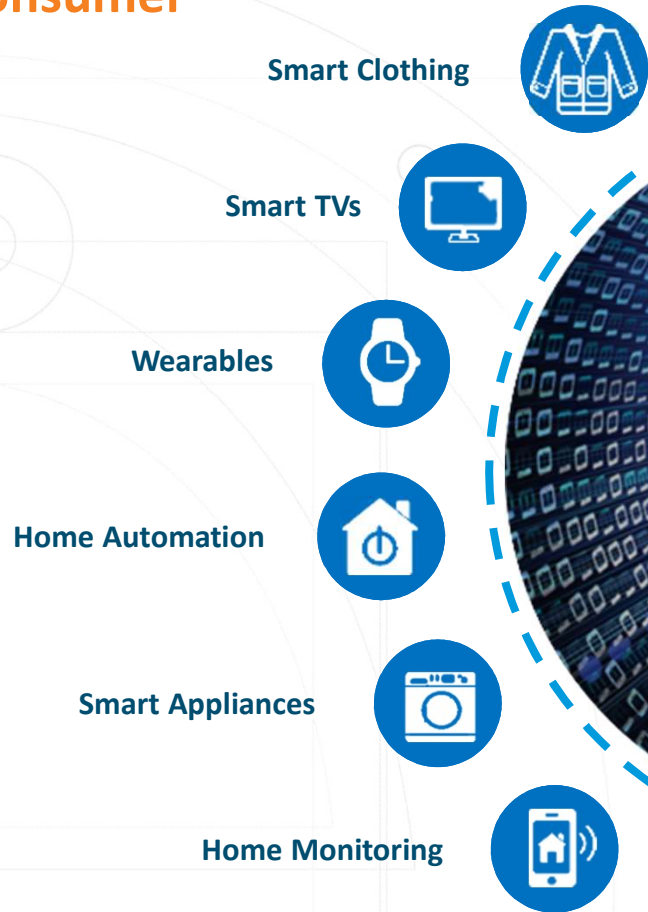
Augmented Reality/
Virtual Reality (AR/VR)

5G/Telco
Cloud

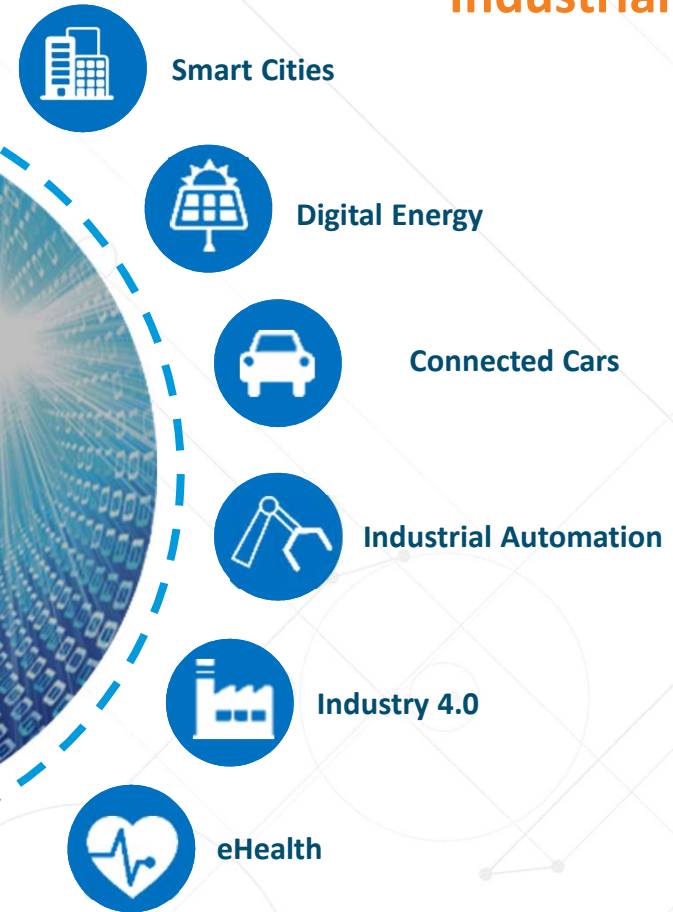
Industrial Automation

Transitioning Into The Age of Intelligence

Consumer



Industrial



Cloud
Connectivity

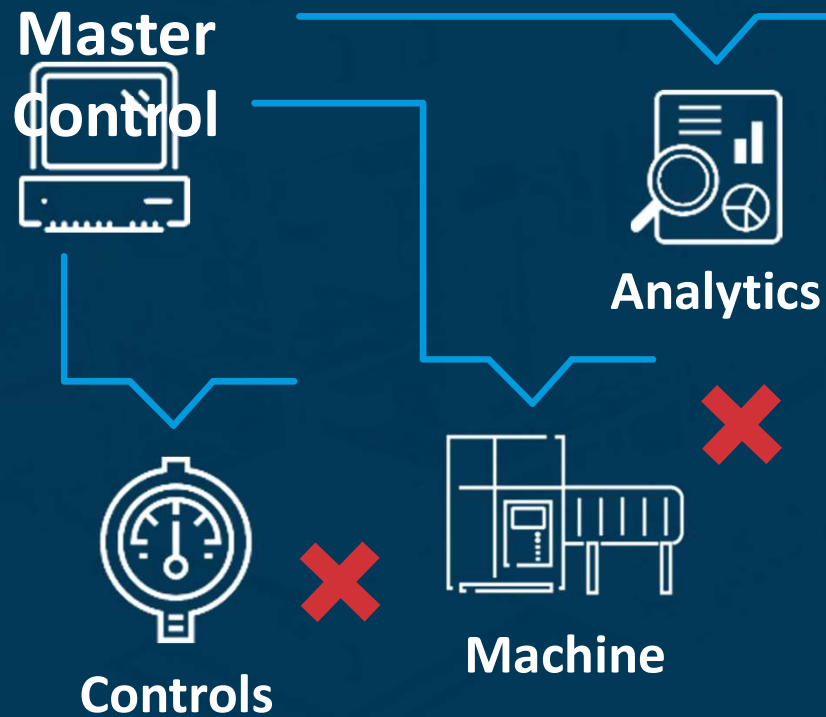
Capital Equipment



Capital Equipment

Past

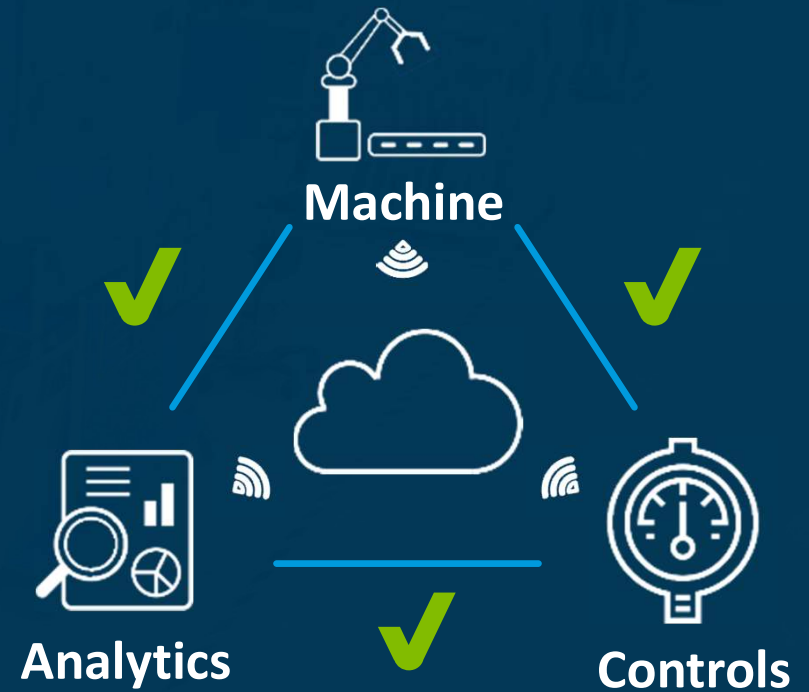
Hierarchical & Centralized



Industry 4.0

Evolving Now

Interwoven & Decentralized



Capital Equipment

In 2016, only 10% of machines were connected and 8% of factory tasks were automated

By 2025, most machines will be connected, 25% of factory tasks will be automated and ~50% of installed base will be replaced

Capital Equipment

Industry 4.0

Test & Measurement



Mechanical
Design



Test



Integration



Mechanical
Electronic Cards

Food Packaging



Thermal
Analysis



Structural
Analysis



Mechanical
Design



Connectivity



Controls

Lighting



Lighting

Today, Lighting accounts for almost 19% of global electricity use

By 2030, LED will completely replace incandescent bulbs and the global transition to smart lighting will bring energy savings of ~53%

Lighting

Industrial



Commercial

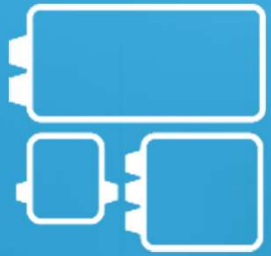


Outdoor



Lighting

Power Source



Light Source



Luminaire



Smart Controls



Energy



Energy

Today, only 1.2% of worldwide electricity generation comes from Solar

**By 2030, solar will be the least expensive way of producing electricity
and could power 13% of the world**

Energy

Energy Storage Platform



Mechanical
Design

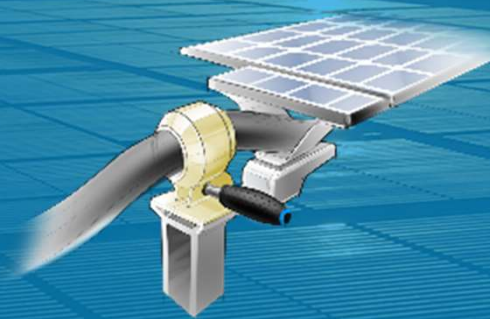


Analytics



Controls

Solar Tracker



Power
Electronics



Mechanical
Design



Controls



Analytics

Solar + Storage



Power
Electronics



Mechanical
Design



Controls

Energy

Energy Analytics



**In FY18 NEXTracker will launch
Yield Enhancement Services to the
market**

Lifestyle & Appliances



Lifestyle & Appliances

The Smart Kitchen is the next growth wave in connected living

Consumers value time & health

We are at the forefront of automated and autonomous appliances connected to digital supply chain

Lifestyle & Appliances



Lifestyle & Appliances

Large Appliances



Connectivity



Controls



HMI

Small Appliances



Controls



Connectivity



Power
Electronics



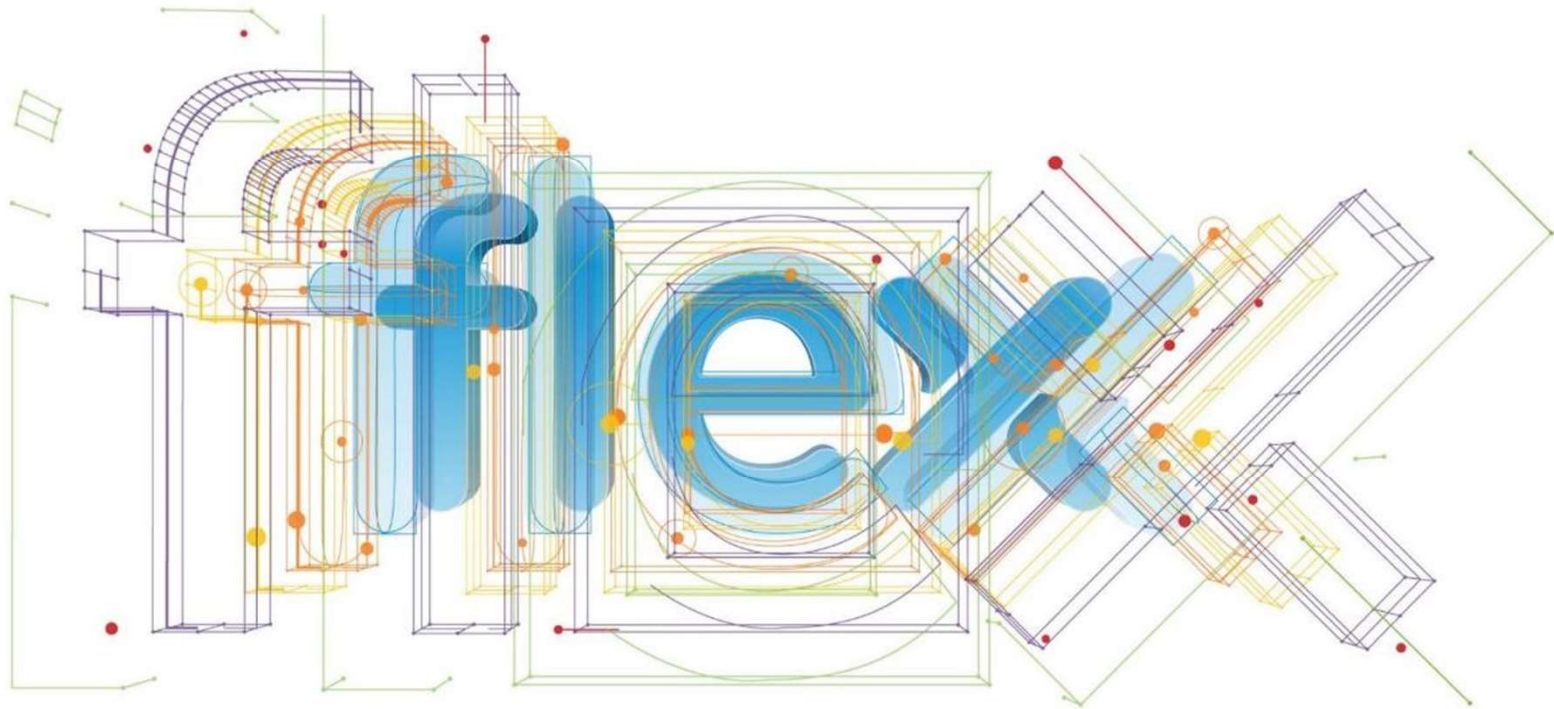
Mechanical
Design



Tooling
Design



HMI



Creating a smarter, more connected world